



Lafayette Tech Solutions

Device lifecycle services for education, government, and enterprise · Atlanta and Georgia

CAPABILITY STATEMENT · UEI L3CZKMDW4FH9 · CAGE 20JD6 · SAM ACTIVE · NAICS 811210

CORE COMPETENCIES

- **Pre-deployment & configuration**
Custom imaging, application setup, MDM enrollment (Intune, Google Admin, Jamf), asset tagging, laser engraving, QA, and palletized delivery. Devices arrive ready to hand out.
- **Device fleet management**
Routine diagnostics and cleaning, scheduled pickup and delivery, tracked mail-in, and portal-based work-order status across the device lifecycle.
- **Advanced & board-level repair**
Screens, hinges, keyboards, charge ports, batteries, and liquid damage, plus in-house micro-soldering on Chromebooks, laptops, tablets, and MacBooks.
- **Accidental Damage Protection**
Insurance-backed coverage for drops, spills, cracked screens, and surges. Up to 5 years on top of the manufacturer warranty, no deductible, unlimited claims per device.
- **Authorized reseller**
Genuine OEM hardware, software, and accessories with valid warranties, education and volume pricing, and contract-ready quotes.

DIFFERENTIATORS

- One accountable partner from procurement through configuration, deployment, management, protection, and repair. Nothing falls between vendors.
- In-house board-level micro-soldering recovers devices most vendors return as unrepairable, extending fleet life instead of triggering replacement.
- Insurance-backed damage protection converts an unpredictable repair budget into a fixed per-device cost.
- Atlanta-area pickup and delivery on a scheduled route, with on-demand urgent repair and tracked mail-in beyond the metro.
- Level 3 certified technicians; the owner holds an electrical-engineering credential.
- Purchasable on cooperative contracts, so eligible buyers can skip a separate solicitation.

PAST PERFORMANCE

Georgia public school system — 525-device iPad fleet
Repair, accidental damage protection, and lifecycle support since 2024. Retained through a full hardware refresh: in early 2026 we ran the turnkey pre-deployment of the district's 525 replacement iPads — asset tagging, laser engraving, MDM enrollment into district profiles, protective cases, and deployment-ready delivery.
The engagement has since been extended for five years.

Georgia Lottery Corporation — tablet and iPad repair
Approved as a Georgia Lottery vendor in August 2026, covering repair for the corporation's tablet and iPad fleet. Engagement active.

Major airline — approximately 1,200 devices
Enterprise device support and repair since 2023.

Regional transportation company — driver-deployed tablets
Fleet-based tablet support since 2025.

Named references with contacts are furnished on request.

COMPANY DATA

Legal name	Lafayette Tech and Solutions International LLC
Business type	Single-member LLC, organized in Georgia 01/25/2018 (control 18013340)
UEI	L3CZKMDW4FH9
CAGE	20JD6
SAM.gov	Active registration, all awards, through 05/12/2027
NAICS	811210 — Electronic and Precision Equipment Repair and Maintenance
E-rate SPIN	143055391
FCC FRN	0038179578
E-Verify	Memorandum of Understanding on file
Insurance	Commercial General Liability, \$2,000,000 each occurrence / \$4,000,000 aggregate. Certificate furnished on request.

COOPERATIVE CONTRACT VEHICLES

Sourcewell #020624-SYN	through 05/03/2028
OMNIA Partners #R250307	through 09/30/2030
Equalis Group #R10-1173F	through 02/28/2030

Lafayette Tech Solutions is an authorized dealer/reseller under TD SYNEX's cooperative contract awards. TD SYNEX is the contract holder. Eligible members may purchase at pre-competed pricing without issuing a separate solicitation.